



**MEETING OF THE COMMITTEE OF GIIA
HELD AT Maison Trinity, Trinity Square, St Peter Port, Guernsey on
Thursday 19 June 2014**

Minutes & Action Points

- 1. Present:**
Paul Sykes – Chairman (PS)
Peter Child – Deputy Chairman (PC)
Ian Drillot – Treasurer (ID)
Derek Maddison (DM)
Leon Steyn (LS)
Vanessa Pipe (VP)
Steve Hogg (SH)
Lorraine Allen – Permanent Secretary (LA)
Dr Andy Sloan – GIBA

Apologies for absence:
Richard Paris Smith (RPS)
Richard Bates (RB)
Mike Johns (MJ)
Clair Le Poidevin (CLP)
Clive James (CJ)
- 3 Minutes of Previous Meeting**
The Minutes of the meeting held on 10 April 2014 were approved and signed by the Chairman as a true and fair copy.
- 4. Matters Arising**

2.0 Guernsey Finance – ILS Insight event, Zurich. 80/90 people signed up for the seminar in Zurich so it is well subscribed. PS will speak to Fiona re a repeat event next year – c/f. PS

3.2 Move to online banking – all signatories need to provide LA with passport details in order to proceed with the Barclays account application. PS/PC/
MJ/DM/
RPS

3.8 – Potential for a Guernsey client based event – CJ has sent around a request for working party members and is happy with the response received. He is convinced there is a need to run an event. Discussion took place with regard to the need to promote Guernsey's profile, as there was a lack of knowledge of Guernsey at Airmic and at a recent Deloitte tax seminar. CJ

4.3 – Regulatory and Technical Committee – PS advised that no response had been received from Graham Parrott yet. Dr Andy Sloan (AS) said revised guidance notes will be published next week. AS said he did not think there will be too much to worry about. **Action PS to ask Graham Parrot if he wants to continue in FATCA role.** PS will circulate response from GP once received. PS

5.1 – Risk Based Solvency Promotional Seminar – c/f next meeting. PC/DM

5.7 – IAIS & International Strategy Summary email – PS asked the Committee whether the map of the international regulatory environment was required and it was decided to retain and carry forward this action point. PC

7 – GIBA update – PC had not yet been able to find a volunteer to join the AML Working party. Andy Sloan said he had brought this up at the GIBA Technical Group and had requested to join the working party, but had not yet received an invitation. AS had raised that GIIA would like to receive some feedback. Sam Sheen is going to be moving on from GFSC. On 6th August a seminar is being held for up to 30 people to go and listen to the current state of play re Moneyval. AS advised that one of the Moneyval assessors has an insurance background. It would be worth looking at the letter to CEOs to make sure there are no surprises.

AS said the letter looked at what could be relevant with regard to the Moneyval enquiries. DM said there was a document with notes from onsite visits which can be viewed on the GFSC website. **Action – circulate link to members.**

DM/LA

11.1 – Consolidated Law Consultation Update – PS and Andy Sloan meeting at 1pm with GFSC and States of Guernsey on 19th June to ensure that law changes necessary for IAS ICPs can be prioritised. PS would also lobby for ILS law.

PS

5.0 – Guernsey Underwriting Database. PC said this was about whether we wanted to come together and produce a database. Recently AIRMIC had produced their new database which will be free to members. PC suggested the Committee should review it when it comes out and it might be that we can provide a central pool re certain jurisdictions. DM said Marsh already has their own database – AXCO. **Action – investigate AIRMIC possibility/PC will report back for next meeting.**

PC

5.0 GIIA Working Groups

5.1 – The Market Development committee has not met since the last GIIA Committee meeting, the minutes of which PS had circulated. Caroline Bradley and Steve Butterworth are attending the think tank session on 30th June. Industry response was generally supportive.

5.1.1 ILS Sub Committee – Fiona Le Poidevin had advised that ILS had a seminar called 'ILS Insight' on 2 July in Zurich with over 80 people registered to attend. PS advised that whilst there is no specific ILS Law in Guernsey – Malta soon will have it and Dublin already has it. We need to make that happen and he will raise with Tom Carpenter at States of Guernsey. Mark Helyar has taken it as an action point to draft a model law. **Action – might be worth thinking about commissioning solicitors.** Discussion took place as to why the law is required. PC said it is about having limitations to issuer liability and having the right structures in place for special purpose insurers and issuers. PS thought RAT Committee might be able to add its weight to push this forward.

5.2 – Accounting Working Group – VP advised at the last meeting that it proposed accounting derogations would apply only to captives. VP had a meeting with law officers in May and has a meeting with GFSC to progress proposals following end of current UK GAAP. It involves changes by regulation and would have to be in place by end of this year. Insurance managers would have to contact clients and see what they want. Caroline Bradley will need to escalate through GFSC. GSCCA are aware and GIIA would have to escalate changes to them. If not implemented by the end of year there will be no point in doing it. The whole reason is to keep disclosures to a minimum and to remain cost effective. Clients would not want a qualified opinion. Basically keep the same framework we have now but with amendments. It does not change numbers, just disclosure. GFSC is key to permit audit of licensees on a case by case basis. Wording is being drafted and VP will report back to the next Committee. **Action VP to communicate with members once GFSC in agreement.**

VP

5.3 – Regulatory & Technical Group – David Riley had provided an update on the Risk Based Solvency Consultation document that was expected. The document was ready to be sent out, but there was concern from some managers as to the confidence level proposed for commercial insurers. The GFSC wanted to conduct private meetings with these managers to discuss the way forward rather than have public discussions. Once these have taken place, then the public consultation can conclude. PS and Dr Andy Sloan would take up at their meeting and discuss Fastrack and ILS on the radar.

6.0 Communication with the GFSC – PC had sent an email on 3 June re the last GIIA Update meeting with Jeremy Quick. PS attended the GFSC GIBA Executive Committee and sent an email to GIIA Committee members on 8 June. PS confirmed that Moneyval dates are 6-11 October – not as previously advised in his mail of 8th June.

- 7.0 **GIBA Update** – PS had attended the last meeting of GIBA but asked Andy Sloan, GIBA's Permanent Resource to provide the update. AS advised that an update on the Ombudsman had been circulated. Other main items for discussion were Aurigny and the price of London flights - Treasury & Resources Department will do some monitoring. Other discussion was about personal tax review. Licenses – flexibility seems to have fallen by the wayside and GFSC has got tough. Abbreviated minutes of the meeting had previously been circulated to GIIA members.
- 8.0 **Education – nothing to report.** PC asked whether any of the Committee members wanted to take up the role of Education for GIIA, as PC is spending more time on deputy chairman duties and not spending enough time on Education initiatives. PC explained that the role was fairly administrative.
- 9.0 **Membership Communication** - PS will get something back from Graham Parrott. PS
- 10.0 **Treasurer – Membership Subscription Status** – ID advised that membership subscriptions were currently up to date and it was agreed that 2014/15 fees would be invoiced in September. **Action LA to invoice members in September.** LA
- 11.0 **Charity 2014**
PS advised that £3,654.00 had been raised at the annual dinner and this would be positive PR as two charities would share the funds raised – Channel Islands Air Search and Guernsey Cancer Research. **Action: Cheques to be presented to the charities – PS has contact at Guernsey Cancer Research and SH contact at CI Air Search.** PS/SH
- 12.0 **Any Other Business**
- Malcolm Cutts Watson had sent an email to GIIA offering to provide an industry award to be presented in his name annually to a captive practioner or stakeholder who has made a significant contribution to the Guernsey captive business. Discussion took place and it was decided that Malcolm Cutts Watson's email should be circulated to all members of the GIIA Committee for further consideration prior to a decision being made.
 - Sponsors for 2015 Annual Dinner – PS confirmed that Barclays wanted to renew the annual dinner sponsorship for a 3 year period. PS also confirmed that AON would be ending its sponsorship of Manchester United in 2014 so would not be able to provide MU tickets for an auction prize next year.
 - Prism Update – PS confirmed that this item related to Russell Nicholson's recent email. Prism is expected to go online in December so annual returns will be online from the end of this year.
 - LS asked whether insurance think tank on 30th June would involve Life insurance issues and PS confirmed it would be on the agenda.

There being no other business, the meeting closed at 1.15 pm.

The next meeting of the GIIA Committee will take place on 19th August 2014.
Secretary's Note: The August meeting was cancelled given that a majority of the Committee members were away on summer vacation.


Chairman


Date